

Dear NABIP Member,

NABIP is leading a coordinated, nationwide effort to stop unfair market manipulation and the results are showing.

### **A Unified Effort**

We're taking a national and state-level approach. NABIP is working directly with state leaders and chapter lobbyists who already have trusted relationships with Departments of Insurance and key regulators, including commissioners, deputy directors, and assistant attorneys general.

The most effective advocacy happens during meetings with these officials, where we can share **real stories** about how market manipulation hurts consumers and limits your ability to serve them. This is **always** the most effective messaging you can use to defend your livelihood.

That's what makes NABIP different — local expertise driving national results and vice versa.

#### **Momentum Is Building**

As of **November 12**, at least six states have already issued bulletins:

Idaho, Delaware, Montana, New Hampshire, North Dakota, and Oklahoma.

NABIP has meaningfully engaged with their regulators in 17 more states including:

Alabama, Arizona, California, Colorado, Connecticut, Florida, Iowa, Maryland, Minnesota, Nevada, New Mexico, North Carolina, Ohio, South Carolina, Texas, Virginia, and Wisconsin. Agents have also kicked off conversations in other states. This progress proves our strategy is working — regulators are listening, and it's thanks to your efforts.

## **Recognizing Our Leaders**

A big thank you to **Scott Leavitt** and so many others who have been meeting with state officials and making the case for fairness.

Your work shows the strength of NABIP's network and what we can achieve together.

#### How You Can Help

If you have strong relationships with your state regulators, please connect with your **NABIP state chapter** or reach out directly to your regulator. Find your state chapter leaders though the **chapter officer search webpage** (statewide chapter legislative chair or president).

The most powerful message you can <u>share is your story</u> about how these practices negatively impact consumers. Every story strengthens our case, and these consumer stories are the best way to advocate for your business.

#### **Coordinating at the National Level**

While our state leaders drive action locally, NABIP is also working nationally with the **National Association of Insurance Commissioners (NAIC)**. We'll be fully engaged during the **December NAIC meeting** to ensure your voices are heard across the country.

## **Moving Forward Together**

NABIP's advocacy is **member-driven**, **state-empowered**, **and nationally coordinated**.

Together, we're ensuring the market is structured in a way that fairly and unequivocally protects consumers — and that the professionals serving America's consumers have a strong, unified voice.

NABIP is fighting for you every day in every market and in every state. Thank you for your continued engagement and leadership.

Warm regards,

**NABIP Government Affairs** 

# National Association of Benefits and Insurance Professionals









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